



# COMMERCIAL SUPPORT PACKAGE

Overford's retained commercial support is a service developed in response to a need from many contractors who have found it helpful to have an experienced advisor supporting their team. Let us help you manage commercial risks and reduce the chances of money lost in expensive disputes or legal fees.

The Overford team can provide a package of services specifically tailored to help you with the specialist knowledge and independent, objective perspective your team might benefit from. Work with us to minimise costs and avoid the potential costs that often arise further down the line.

## COMMERCIAL 'ICE BREAKER'

In order to build a successful working relationship, you first need trust and rapport. We have found that the most effective way of doing this is an ice breaker session.

This session is primarily for us to gain an understanding of your business and the way that you work. In return, you'll gain the insight you need into the Overford team.

The ice breaker normally takes the format of a half day commercial audit which will cover a range of areas such as:

- Current workload
- Procurement
- Contract and change management
- Payment processes
- Work in progress reporting.

The outcomes of our review will then be presented in a report with actionable recommendations. It is then at your discretion if you wish us to provide services to implement any of the recommendations.

## COMMERCIAL & CONTRACT SUPPORT SERVICE

The Commercial and Contract Support Service we offer is designed to provide on-the-go commercial support dealing with any type of commercial query. Based on feedback from our clients, the service has provided tangible support and in some instances, saved six figure sums.

We offer a range of packages with varying service levels depending on your budget. However, our intermediate and advanced packages uniquely provide a dedicated 'hot line'.





## COMMERCIAL HOTLINE

We provide a 'hot line' connecting you to one of our senior team members. They will be best positioned to answer your query or discuss how to deal with a particular situation.

This 'hot line' service continually saves our clients significant sums of money. You'll be able to discuss matters on hand, taking advantage of our experience enabling you to make an early informed decision.

Service	Starter	Intermediate	Advanced
Monthly review (One hour meeting online or in person)	X	X	X
Advice on conflict avoidance strategies	X	X	X
Mediation / Adjudication and Arbitration support (POA)	X	X	X
One commercial contract review		X	
Two commercial contract reviews			X
Dedicated commercial 'hot line' for on the go advice and assistance		X	X
Written advice on contractual/commercial correspondence		X	X
Written advice on quantum related matters		X	X
Annual Commercial & Legal Update		X	X